

Power Score: Your Formula for Leadership Success



ghSMART, the best-selling team behind *Who: The A Method for Hiring*, returns with a breakthrough formula for how the best leaders and teams deliver results. ghSMART is the number one firm in the world that helps leaders hire talented teams and run them at full power. (Marshall Goldsmith) The most useful book about leadership. That is what we hope you and your team will say after finishing *Power Score*. Is your team running at full power? Only 10 percent of leaders run their teams at full power. The formula you are about to learn is based on the most extensive research of its kind, spanning more than 15,000 careers with over nine million data points. The idea has been battle-tested for more than two decades by leaders in every major industry. It works. Successful leadership starts with three key questions:

1. Priorities - do we have the right priorities? (Only 24 percent of leaders do.)
2. Who - do we have the right people on the team? (Only 14 percent of leaders do.)
3. Relationships - do we have the right relationships that deliver results? (Only 47 percent of leaders do.)

Learn how to calculate your teams power score and how to improve each of the three key areas of leadership. Learn what to do and what not to do from compelling statistics and inspiring stories of those leaders who have succeeded and those who have failed. You may be surprised how easy it is to absorb this little audiobook. And you may be even more surprised by how fast this approach will boost your teams results. When you dial up your teams power score, you will make a greater impact as a leader, help your team earn more money for your cause (whatever your cause may be), and enjoy greater career success.

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